

FRN – Factory Renewed Fusers and Maintenance Kits

- Bridges the quality gap between OEM and typical refurbished or compatible parts
- No compromising performance for price
 - FRN series fusers and kits are remanufactured with 100% OEM components
 - Must pass rigorous testing standards, far above general refurbishing standards
 - <1% failure rate
 - Supports customers who insist on environmentally friendly products

FRN vs. Refurbished

	FRN	Refurbished
Uses 100% Genuine OEM parts	YES	NO
Incorporates most recent engineering changes	YES	NO
Remanufactured under ISO 9001 certified processes	YES	NO
OEM equivalent performance	YES	NO
Lower failures / Higher yields	YES	NO
Consistent, predictable performance	YES	NO
Consistency of supply	YES	NO
Will not void manufacturer's warranty	YES	NO

- Follows strict quality standards
 - Using only OEM components
 - Ensures consistent parts quality and performance
- Includes comprehensive remanufacturing and testing processes
 - ISO 9001 certified processes
 - Includes the most recent engineering changes and improvements (most refurbished fusers DO NOT)
- Tested to be equivalent to new
- Packaged per the original factory specs
- All rollers are replaced with genuine rollers
- Each sleeve is replaced with a new sleeve (not a refurbished sleeve)
 - Each fuser is completely disassembled
 - Every gear, screw and spring is fully inspected and replaced as needed
- Any part that is not compliant to OEM standards is replaced
- Duty cycles equal to OEM
- Less intervention / lower operational costs
- Improvements to customer print quality
- Fewer service calls
- Increase in customer satisfaction and lower customer attrition